

Total People



Total People are one of the largest suppliers of quality work based training in the Northwest. They support over 1700 employers and 3000 young people and have been awarded Grade 2 placing them in the top 15% of training providers in the country.

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(FE Mottram)



Total People: Developing Engineering companies in Cheshire and Warrington

Total People has led an ESF/LSC funded project in Cheshire and Warrington providing skills for companies in the engineering sector. This project engaged over 80 SME's in the area, by carrying out training needs analysis and up skilling the employees.

As part of the project Bentley Motors delivered a popular series of Master classes from its Academy in Crewe. There was a good response from the employers that took part in the project. One of the companies which took advantage of these learning

opportunities was FE Mottram of Congleton.

The company supplies aluminum to companies such as Toyota, Honda, Nissan and Corus.

Peter Scott, Production Planner for Foundry, attended the classes which focused on Process Improvement, Developing Problem Resolution Techniques, Making Your Value Stream Lean, Developing Simultaneous Working and Coaching. 'I've gained something of value from each of the classes', says Peter, 'and I think our team leaders would really benefit from attending these classes as well.'

Total People & Perrite

Case Study



Steve Honour Manufacturing and Engineering
Manager at Perrite

Perrite, one of the frontrunners of engineering thermoplastic compounding technology, have recently experienced all the benefits that work-based training can bring.

Steve Honour, Manufacturing and Engineering Manager at Perrite, took on the challenge of reducing high staff turnover and improving staff morale in the workplace as they were leading to poor quality manufacturing and frustration. He acknowledged that the company did not have the foundations in place to build a culture of continuous improvement, and through Business Link contacted Total People for more advice on work-based learning.

“I knew that if staff felt that we were investing in them, they would feel more valued, leading to a more contented, competent workforce,” says Steve. “After

initial discussions with the Business Development Team, Total People allocated us a dedicated Training Adviser, whose role is to sign up learners to the programme and support them throughout the process. This has worked exceptionally well – our Training Adviser has become part of our team. I trust him implicitly to get on with what he’s doing and guide the learner’s to achieve their Performing Manufacturing Operations NVQs”.

Since working with Total People Perrite have noticed a tangible improvement in:

- Staff retention
- Staff motivation
- Increased productivity in the workplace

“There have been clear benefits to both the company and the individuals,” says Steve. “Not only do the qualifications give us a competitive advantage, proving to customers that we invest in our staff and have a competent workforce, they allow our staff to prove their capabilities – operators are even encouraging others to take part. The next step is to build upon this improved culture and continue to reap the rewards of work-based learning”.

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